

DELTA DENTAL OF COLORADO SYSTEM UPGRADE

Broker Guide



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Changes to Smile About





This guide will help you navigate the broker portal and additional changes related to our system upgrade.

There are additional materials available on our resource library: https://www.deltadentalco.com/resourcelibrary/



Throughout this guide, you will see this icon to note where there is a supplemental video available.

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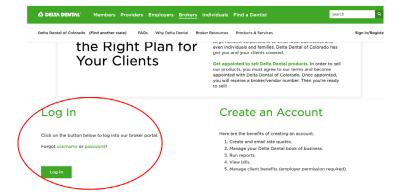


Logging in to the Broker Portal

Creating an Account

• Go to **DeltaDentalCO.com**. Click on the **Brokers** link at the top of the home page and scroll down to **Create an Account** on the broker landing page. Click **Create an Account** and follow the instructions to complete your registration.





Logging On

There are two ways to log in:

 Click on the Sign in/Register link on the top right-hand part of the page and select Broker from the I am a.... drop-down menu, and click the green Go button. Enter your username and password and click Log In

OR

2. Click on the **Brokers** link at the top of the site and scroll down to Log In on the broker landing page, click **Log In**. Enter your username and password and then click **Sign In**

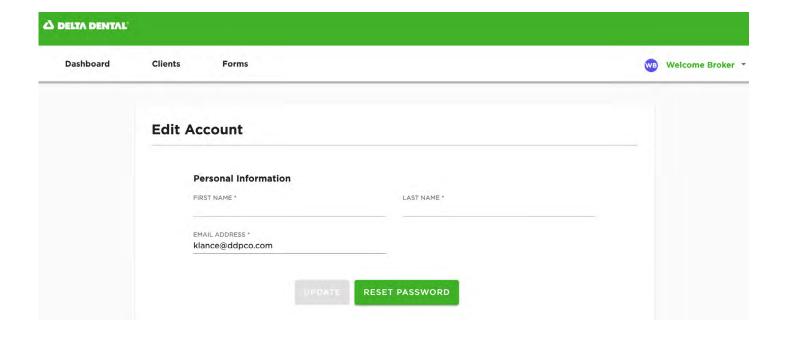
• If you forget your username or password, go to the Broker Log In page and click **Forgot Username or Password** to retrieve your information.

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Reset Password

- To reset your password, look in the upper right-hand corner of the login page and click on the drop-down arrow next to your name.
- Select Edit Account.
- Enter your first and last name and email associated with your broker portal account and hit **Reset Password**.



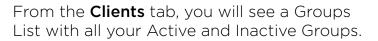


Getting Started

Once you log in, you will be on the **Dashboard** where you can see the number of active groups in your account.



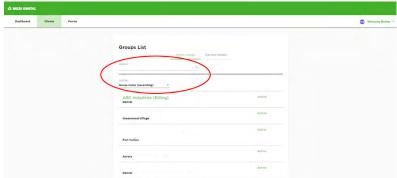
Tip: Click on the number of active groups and you'll be directed to the Clients tab.



You can search your Groups by typing in a group name in the **Search** tab on top, or **Sort by** Group Name, Status, or Location.

Any groups you have administrative access for will be highlighted in green. If you only have reporting access, Bills will be grayed out.





With administrative access, you can view your group's coverage info, bills, reports, and employees.

If you only have reporting access, **Bills** and **Reports** will be grayed out.

If you work with small pool groups, **Reports** may not show.

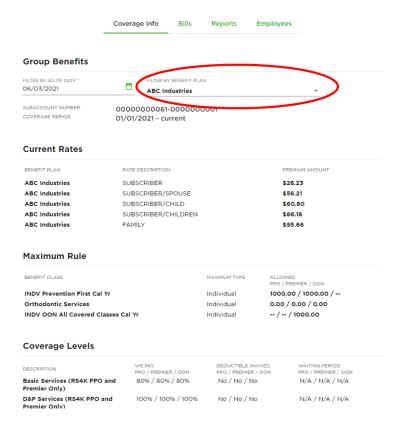


(Continued on next page)



The **Coverage Info** tab will provide you with high-level information about your group's subscription, including their current rates, maximum rule, and coverage levels.

You can also **filter by benefit plan** if the group has multiple plans.



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Reports

Employees

Reporting

The **Reports** tab under Clients gives you the ability to request reports for groups which you have reporting access. If you work with small pool groups, **Reports** may not show.

You will be able to sort reports by specific time periods, employment status, top account, sub-sub-accounts, and more.

Once you fill out the required fields, the report will generate and a message will pop up indicating it has run.

Once you fill out the required fields, the report will generate and a message will pop up indicating it has run. In most cases, reports will be emailed to the email that is associated with the portal account. The email should be received almost instantaneously.

report when it is ready.		a will receive an email with the attach	
	This report also shows th	od percentage of members receiving their cleaning (prophylaxis e number and percentage of members utilizing the dental plan) \
Claim Summary The Claims Summary report provides deta average cost per employee/member) for ti		submitted (e.g. number of claims paid, average enrollment, ting period.	`
Claims Incurred and Claims Paid			
The Claims Incurred and Claims Paid repor		shows the delay between when a claim is incurred (date of .	
The Claims Incurred and Claims Paid repor			Ħ
The Claims Incurred and Claims Paid repor service) and when the claim is paid for a 2 START DATE	4-month reporting period	END DATE	
The Claims Incurred and Claims Paid repor service) and when the claim is paid for a 2 START DATE 06-03-2020	4-month reporting period	END DATE 06-03-2021	
The Claims Incurred and Claims Paid reporservice) and when the claim is paid for a 2 START DATE 06-03-2020 TOP ACCOUNT ABC Industries	4-month reporting period	END DATE 06-03-2021 SUB ACCOUNT	

Coverage Info

Summary report provides detailed information on claims submitted (e.g. number collment, average cost per employee/member) for the current and prior reporting

Your report is in process and will be sent via email to

Ties

OK

OK

UNT

TIES - Lakewood Manual (Membership)

The email with the report attachment will come from No_Reply@ddpco.com with the subject: Delta Dental Report Generation: (Group Name) - (Report Name)

From: "No_Reply@ddpco.com" <No_Reply@ddpco.com>

Date: Tuesday, April 6, 2021 at 10:06 AM
To: Minerva Cobos mcobos@ddpco.com

Subject: ENC: ENC: Delta Dental Report Generation: ABC Industries - Enrollment By Member Type

Enrollment By Member Type

The first page is a summary, and the second (tab in Excel) contains the detail.



Tip: Like the billing details, you can sort data in the Excel version of the reports to see different snapshots of your group.

ABC Industries (Billing)

Enrollment by Member Type Period: 04/06/2020 to 04/06/2021 Product Line: [Dental

Month	Members	Subscribers	Spouses	Dependents
February, 2021	5	5	0	0
March, 2021	11	11	0	0
April, 2021	12	12	0	0
Total	28	28	0	0
Average	9	9	0	0

Report Date: 0406/2021 Sub-Account: 0000000001-00000000 △ DELTA DENTAL

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Billing

The **Bills** tab is a new feature available to brokers, providing eligibility and billing access to their clients. If you'd like access, please contact your sales executive.

You are able to view the groups' bills and approve them as they become available.

You can also view **recent bills** and **historical bills**.

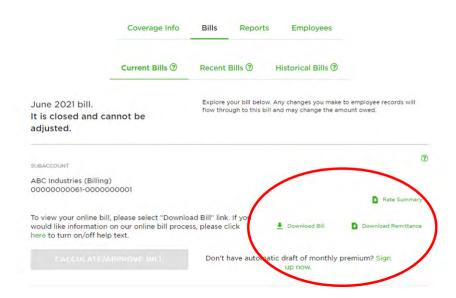
You can **Download the current bill** in PDF or EXCEL format.
You can also download a **rate summary** or **remittance report**.

You can also conveniently **sign up** your group for automatic draft for their monthly premium.

Depending on your portal access, you may also be able to make changes to employee records and these changes will be reflected on your group's bill in real time.



Tip: You can only adjust or approve the bill during the billing review period. Once the bill review period closes, you can no longer make changes or approve, therefore the Calculate/Approve button is no longer available.





With both versions, you will first see the bill summary and remittance, followed by the bill detail and rate summary.



Tip: Within the Excel file, use the tabs to see additional detail.

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Delta Dental of Colorado PO Box 912148 Denver, CO 80291-2148 Eligibility as of: 04/21/2021 Bill Number: 80370

Group Number: 00000000061-0000000001 Coverage Period: 05/01/2021-06/01/2021

Due Date: 05/01/2021

ABC Industries (Billing) Sara Smith 123 Main St

Denver, CO 80229

Billing Summary				
Balance Forward	\$655.75			
Current Charges	\$395.22			
Total Amount Due	\$1,050.97			

If your payment is not received, in full within 31 days from the due date, coverage may terminate. Eligibility changes submitted with payment will not be accepted. You can update eligibility and sign up for automatic draft of monthly premium by logging in at <code>DeltaDentalCO.com</code>.

Thank you for your business.

If paying by check, detach and return this portion with your payment.

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Eligibility as of: 04/21/2021 Bill Number: 80370

Group Number: 00000000061-0000000001 Coverage Period: 05/01/2021-06/01/2021

Due Date: 05/01/2021

Include the group number on your check and make payable to:

Delta Dental of Colorado PO Box 912148 Denver, CO 80291-2148 Total Due: Amount Enclosed: \$1,050.97

00000000061-0000000001-7

One advantage of the Excel version is it allows you to sort and filter data about your client's membership.

A	Α	В	С	D	E	F	G	Н	1	J	K
1	Subscriber Id	Last Name	First Name	Department	Status	Туре	Union	Benefit Plan Name	Rate Code	Billing Mo	Total Premiun
2		Anderson	Jason	Office	Active	Full-Time	N	ABC Industries	SUBSCRIB	03-01-202	\$28.23
3		Anderson	Jason	Office	Active	Full-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
4		Anderson	Lori	Fields	Active	Full-Time	N	ABC Industries	SUBSCRIB	02-01-202	\$28.23
5		Anderson	Lori	Fields	Active	Full-Time	N	ABC Industries	SUBSCRIB	03-01-202	\$28.23
6		Anderson	Lori	Fields	Active	Full-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
7		Bodart	Carissa	Sales	Active	Full-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
8		Brown	James	Sales	Active	Part-Time	N	ABC Industries	SUBSCRIB	02-01-202	\$28.23
9		Brown	James	Sales	Active	Part-Time	N	ABC Industries	SUBSCRIB	03-01-202	\$28.23
10		Brown	James	Sales	Active	Part-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
11		Johnson	Haley	Sales	Active	Full-Time	N	ABC Industries	SUBSCRIB	02-01-202	\$28.23
12		Johnson	Haley	Sales	Active	Full-Time	N	ABC Industries	SUBSCRIB	03-01-202	\$28.23
13		Johnson	Haley	Sales	Active	Full-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
14		Johnson	Lucas	Office	Active	Full-Time	N	ABC Industries	SUBSCRIB	03-01-202	\$28.23
15		Johnson	Lucas	Office	Active	Full-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
16		Jones	Bob		Active	Full-Time	N	ABC Industries	SUBSCRIB	03-01-202	\$28.23
17		Jones	Bob		Active	Full-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
18		Jones	Joe		COBRA	Full-Time	N	ABC Industries	SUBSCRIB	02-01-202	\$28.23
19		Jones	Joe		COBRA	Full-Time	N	ABC Industries	SUBSCRIB	03-01-202	\$28.23
20		Jones	Joe		COBRA	Full-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
21		Martinez	Maria	Office	Active	Full-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
22		Nelson	Chris		Continuation	Part-Time	N	ABC Industries	SUBSCRIB	03-01-202	\$28.23
23		Nelson	Chris		Continuation	Part-Time	N	ABC Industries	SUBSCRIB	04-01-202	\$28.23
24		Shepperd	Derek		Disability/LTD	Part-Time	N	ABC Industries	SUBSCRIB	02-01-202	\$28.23
25		Shepperd	Derek		Disability/LTD	Part-Time	N	ABC Industries	SUBSCRIB	03-01-202	\$28.23

Manage Members

Begin by clicking on **Employees** tab.

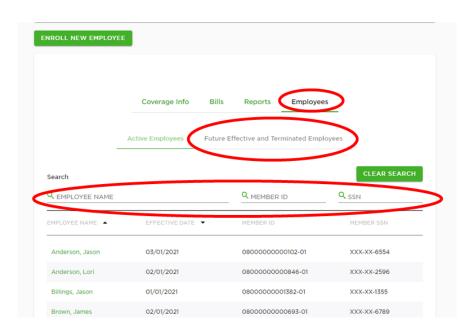
- Search for any employee by typing their name in the Employee Name Field and hit Enter. You can also search by their Member ID or SSN.
- If they have a future effective date or have been terminated, click there to see that list.

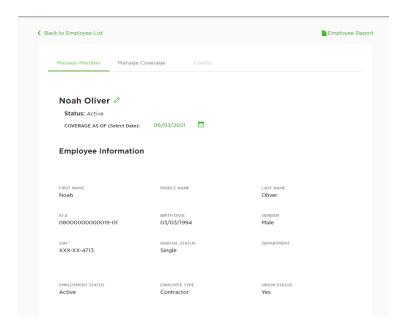


Tip: You can enter both first and last name or just one or the other.

Make edits to a member's subscription by clicking on the pencil icon next to their name.

You can edit the employee's personal information, employee's effective date, add dependents, or change the plan they're enrolled into.



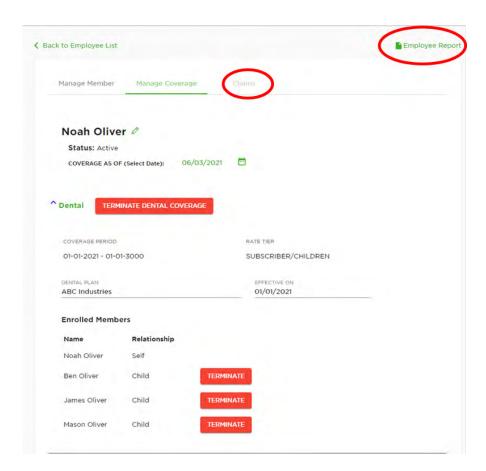


You can also manage an employee's coverage by clicking on **Manage Coverage**. This will allow you to change their effective date or **terminate their dental coverage**.

From this screen, you can also submit a request for an **Employee Report**. This report will be sent to the email associated with the portal login.

The **Claims** tab provides information on the employee's claims.

•If **Claims** is greyed out, you will need client approval to access that tab. Contact your sales executive or account manager to set it up.



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Terminate an Employee

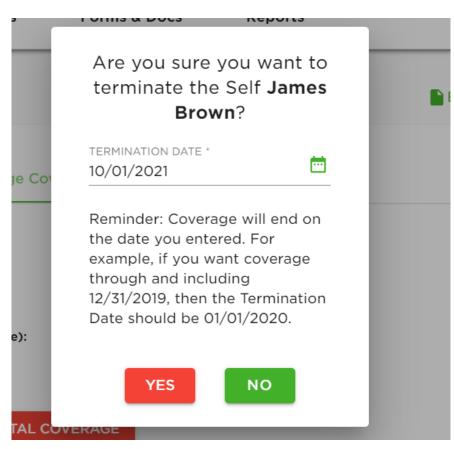
Click the red **Terminate** button next to the employee's name.

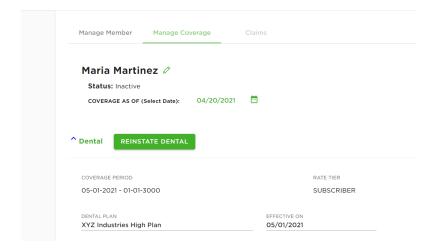
A confirmation window will appear. Enter the termination date and click **Yes** to confirm termination of the employee.



Tip: Coverage will end on the termination date you enter. For example, if you want the employee to be covered through September, the termination date entered should be October 1. Terminating an employee will automatically terminate any dependent coverage as well.

To reinstate an employee, from the employee record, click **Manage Coverage** and then **Reinstate Dental.**







Other Changes Impacting Groups

Account Structure Changes

One of the biggest changes you'll see is how a group's account is structured, which will be highlighted by group number(s) going into one top account.

- With this change, you will be able to track and report new details (called attributes) about your group's members, such as their status, type, and what department they work in.
- This change will provide you with more robust tracking and reporting on your group's membership.
- This new functionality will impact enrollment, billing, and reports.

** For groups who submit eligibility electronically, they will continue to send those files in the same format, so there will be no changes to submitting EE files.

- We will be mapping files into the new account structure.
- After the upgrade is completed, the way in which groups view billing, reporting, etc. will be under the top account.

Within the new structure, every group will have three account numbers: top account, sub-account, and sub-sub-account.

- For simplicity, top account is the group number preceded by zeros.
- Sub-account is the group's billing account. If the group doesn't have multiple billing contacts; they will only have one sub-account.
- Sub-sub-account is where the group's membership resides.

The chart on the next page breaks it down further and shows examples.

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New Term	Definition	How it is Represented	Example
Top Account	This is the legal name of your business.	The Top Account number is your group number preceded by zeros to compose an 11-digit number.	00000123456 ABC Company, Inc
Sub-Account	Groups are billed at the Sub-Account level. Multiple Sub-Accounts are only necessary if you require multiple bills (e.g., there are different billing contacts for certain populations, bills are sent to multiple addresses or there is more than one billing cycle).	The Sub-Account is your Top Account number followed by a separate ten-digit number unique to a billing address.	00000123456-0000000001 ABC Company, Inc Foundation (Billing) 00000123456-000000002 ABC Company, Inc Foundation Grantees (Billing)
Sub-Sub-Account	You will only have more than one Sub-Sub-Account if you have multiple eligibility sources (e.g., your active population is sent electronically but COBRA is submitted manually). Membership resides at the Sub-Sub-Account level. Subscriber attribute information (department, COBRA, union, etc.) no longer define the number of sublocations that a group will have. These are now kept within the subscriber records.	The Sub-Sub-Account number will include your Top Account and Sub-Account numbers followed by 10-digits ending in the number of eligibility sources you use — electronic, manual, or both.	00000123456-000000001-0000000001 ABC Company, Inc Foundation Manual (Membership) 00000123456-0000000001-000000002 ABC Company, Inc Foundation EDI (Membership) 0000123456-000000001-000000001 ABC Company, Inc Foundation Grantees Manual (Membership) 0000123456-000000001-0000000002 ABC Company, Inc Foundation Grantees EDI (Membership)

Note: To make it easier, if you are filling out paper forms or talking to any of our representatives about your account, you don't need all the zeros!

Contact your account manager or sales executive with any questions regarding account structure.



Other Changes Impacting Groups

Enrollment Attributes

- There will be five new attributes for members to be enrolled in: **employment status**, **employee type**, union status, department, and benefit plan.
- This will allow for more detailed sorting and tracking of your membership, and employees will no longer need to be tracked by separate locations.

Enrollment Process

If you currently submit eligibility electronically, you will not need to adjust your file to the new structure at this time. We are mapping your sub-locations to the new structure.

If you use paper enrollment forms, you will need to use the updated form found on the portal to reflect the new account structure.

Termination Dates



The format of termination dates is changing from "through date" to "to date".

The new format will require you to enter the date AFTER the last date of coverage or date up to which coverage was active.

• For example: 1/1/2021 TO (but not including) 1/1/2022. Last day of coverage is still 12/31/2021 o Another way of looking at it is the termination date is now the first day without coverage.

The period that the member was covered is NOT changing, but you will see it on reports and when entering termination dates for members and/or accounts.



Other Changes Impacting Employer Groups

Billing

For many of our groups, there will be some adjustments to billing cycles which will impact both when invoices are generated and when payments are due. We have outlined the changes below to show the invoicing and payment due dates. The calendars that follow offer a sample of scheduling. Be sure to refer to the titles for each calendar to determine which applies to your type of group.

If you have any questions regarding these billing changes, please feel free to reach out to our billing department at **billing@ddpco.com** or 303-889-8618.

Fully insured groups:

- If you receive a monthly invoice, there is no change to your billing cycle. Payment is due by the first of the month being billed.
- If your payment is made via draft on a monthly basis, beginning in September 2021, that will now occur only on the first business day of the month. There will no longer be an option to have your payment draft at any time.
- Monthly premiums for the upcoming month will be invoiced on the 7th business day beginning September 2021.

Self-funded groups:

- There will be changes to when your bills will be generated and they will be due upon receipt.
- Bills will no longer be included as attachments on your billing email notice. You will need to log in to the secure employer portal to view your bill.
- The calendars below will help guide you through the new dates.

Weekly:

- Claims will be invoiced every Tuesday and drafted every Wednesday.
- Final claims will be invoiced the last business day of the month and are due upon receipt.
- If your payment is made via draft, that will occur on the first business day of the following month. (If the last Tuesday of the month falls within the same week as the last business day, the final claims invoice will include all claims filed since the prior Tuesday.)
- Admin fees will be invoiced on the last business day of the month, and drafted on the 15th of the following month.

Monthly:

- Claims and admin fees will be invoiced the last business day of the month and are due on the 15th of the following month.
- If your payment is made via draft, that will occur on the 15th of the following month.

All groups:

- If the first day of the month or the 15th falls on a holiday or weekend, invoicing/drafting will default to the next business day.
- If the last day of the month falls on a holiday or weekend, invoicing/drafting will default to the previous business day.
- All groups will now be charged and credited for any retro eligibility changes incurred in that billing cycle.

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Fully Insured Sample Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				Tirst business day ACH draft generated	2	3
				,		
4	5	6	7	8	Seventh business day Pre-bill month premiums invoiced	10
11	12	14	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Self-Funded Weekly Sample Calendar

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2	3
					Prior month final claims drafted		
	4	5	6	7	8	9	10
			Claims invoiced	Claims drafted			
	11	12	13	14	15	16	17
	l ''	12	Claims invoiced	Claims drafted	Prior month admin		''
		10			fee drafted		
	18	19	20	21	22	23	24
>			Claims invoiced	Claims drafted			
July	25	26	27	28	29	30 Last business day	31
						Final claims invoiced Admin fee invoiced	
	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6	7
		Prior month final claims drafted	Claims invoiced	Claims drafted			
	8	9	10	11	12	13	14
			Claims invoiced	Claims drafted			
	15	16	17	18	19	20	21
		Prior month admin fee drafted	Claims invoiced	Claims drafted			
<u>S</u>	22	23	24	25	26	27	28
ا ا			Claims invoiced	Claims drafted			
August	29	30	31 Last business day Final claims invoiced Admin fee invoiced				
	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	Sanday	rioriday	racsaay	1	2	3	4
				Prior month final claims drafted			
	5	6	7	8	9	10	11
			Claims invoiced	Claims drafted			
er	12	13	14	15	16	17	18
q			Claims invoiced	Prior month admin fee drafted Claims drafted			
Πé	19	20	21	22	23	24	25
te			Claims invoiced	Claims drafted			
September	26	27	28	29	30 Last business day Final claims invoiced Admin fee invoiced		
3					, tanim rec involced		

Self-Funded Monthly Sample Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
4	5	6	7	8	9	10
11	12	14	14	Prior month claims and admin fee drafted	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30 Last business day Claims and admin fee invoiced	31



Other Changes Impacting Groups

Reporting

Reports will include the new account structure, tier rates, and enrollment attributes. If you have access to your group's reporting, you will be able to run reports from the broker portal. Once generated, the report will be sent to the email that is associated with the portal account. The email should be received almost instantaneously.



Frequently Asked Questions

Some brokers share a login with the rest of the agency. How will this shared login affect reporting?

A change brokers and groups will see with the new system will be the way in which reports are received. In the current system, reports are generated and then displayed and available for download within the portal. In the new system, reports will still be triggered in the portal, but they will then be emailed in near real-time to the email address with which you logged in to the portal.

- The requested reports typically only take a few minutes to arrive in the inbox.
- The email comes from No_Reply@ddpco.com.
- The subject of the email contains the group name and report type. The body of the email contains the report name.

We understand that many broker agencies have access accounts set up as a universal login for all of their brokers rather than an individual account for each agent. If this is the case for you and you'd like an individual account set up, please contact your sales executive.

Will there be any impact to commissions? Will brokers be able to access commission statements online?

Commissions will not be impacted by the system upgrade. Brokers will continue to receive commission statements as they do now.

Will I have access to client information?

If you have administrative access, you can view your group's coverage info, bills, reports, and employees. If you do not currently have access to these features, please contact your account manager.

Will DDCO be sharing information about the system change with clients or will brokers be responsible for sharing that information?

DDCO has been communicating to both clients and brokers. On the resource library, there is a dedicated section for employer groups with guides and videos to help them learn about the new system.

If you have additional questions about the portal or system change, please contact your sales executive.